

E-rate Proposal for Pleasant Ridge School District



To:
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Pleasant Ridge School District
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Grass Valley, CA 95949

From:
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Introduction

In response to Pleasant Ridge School District's Form 470 bid #170052862, I'm providing information on an AT&T solution that may meet your requirements and qualify for E-rate funding. The solution includes the following components:

- AT&T Switched Ethernet Service is a transport service that uses industry-standard Ethernet technology to transport traffic among two or more locations. AT&T Switched Ethernet Service uses native Ethernet interfaces to transport data without using protocol conversion or special equipment.

Features and Benefits

The solution gives you the following:

- Global IP Backbone Network—carries more than 100 petabytes of data traffic on an average business day, and is one of the world's most advanced and powerful IP backbones. It carries a full range of IP-based services, including wireless data, business video, data and voice services, private line and wavelength traffic, and IP-based residential services and Internet access. Our network also incorporates



Multiprotocol Label Switching (MPLS), which supports a full range of applications over a single IP network infrastructure with the highest levels of service quality.

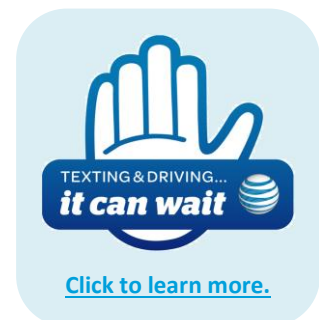
- Any-to-Any Connections—let you configure any port so that it connects to any other port in your network. So instead of passing through your network hub, data packets take a more direct route to their destinations. As a result, a single Ethernet connection can provide your locations with various remote resources, such as virtual connections to a primary and backup data host.
- Multiple Classes of Service (CoS) with Service Level Agreements (SLAs)—CoS with SLAs lets you tune an Ethernet connection to each application's specific needs, such as the real-time and interactive requirements of delay-sensitive voice, video, and financial transactions. This capability enables your high-bandwidth network to efficiently and reliably transport interactive voice and video, which helps ensure that your employees can successfully communicate and collaborate.
- Bandwidth Speeds from 2 Mbps to 10 Gbps—You can choose from three physical port speeds and a wide variety of logical channel Committed Information Rates (CIRs) for your switched Ethernet service. This feature helps you meet your current network needs and lets you easily increase your network's speed and capacity in the future. So, instead of losing time because of a slow network response, you can help ensure that vital information is available when and where you need it.



Advantages of AT&T

Working with AT&T gives you the following advantages:

- **E-rate Experience**—AT&T has participated in the E-rate program for schools and libraries since the program's inception in 1998, and we're one of the program's largest service providers. We're proud to bring our technology, expertise, E-rate knowledge, and education experience to your school or library, helping expand affordable access to advanced telecommunication services. For more information about AT&T and its participation in the E-rate program, go to www.att.com/erate and download the E-rate brochure.
- **Service and Support**—We offer you easy access to assistance, whether through online tools or by phone. You also get support and guidance from highly trained staff with years of networking experience. Our account teams, who work closely with you, are dedicated to the education industry and are well versed in the issues and challenges that today's educators face.
- **Performance**—You expect communication services that work, and we can deliver. We've made substantial investments each year to improve our technology infrastructure so that we can provide superior performance.
- **Complete Solutions**—AT&T offers a wide range of solutions. We can work with a variety of products and technologies and can assess your needs to recommend potential solutions.
- **Community Focus**—At AT&T, we're proud of our strong record of corporate citizenship. Annually, we contribute millions of dollars through corporate, foundation, and employee giving to support education and community programs.



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Solution Pricing

Pricing for AT&T Switched Ethernet Service is based on the following term: see the **CALNET 3** terms and conditions for contract term information

Pricing is specific to the following locations only:

22580 Kingston Lane, Grass Valley, CA, 95949 (2 circuits)

16607 Annie Dr., Grass Valley, CA, 95949

360 Nevada St., Auburn, CA, 95603

Item	Description	Qty New	Unit Monthly Cost	Unit One Time Cost	Total Monthly Cost	Total One Time Cost
1 Gbps Port	Port Based Basic CoS	4	\$0.00	\$0.00	\$0.00	\$0.00
CIR	100 Mbps Committed Information Rate (CIR)	4	\$460.00	\$0.00	\$1,840.00	\$0.00
ASE TOTAL	100 Mbps CIR at each end				\$1,840.00	\$0.00
1 Gbps Port	Port Based Basic CoS	4	\$0.00	\$0.00	\$0.00	\$0.00
CIR	250 Mbps Committed Information Rate (CIR)	4	\$575.00	\$0.00	\$2,300.00	\$0.00
ASE TOTAL	250 Mbps CIR at each end				\$2,300.00	\$0.00
1 Gbps Port	Port Based Basic CoS	4	\$0.00	\$0.00	\$0.00	\$0.00
CIR	500 Mbps Committed Information Rate (CIR)	4	\$675.00	\$0.00	\$2,700.00	\$0.00
ASE TOTAL	500 Mbps CIR at each end				\$2,700.00	\$0.00
1 Gbps Port	Port Based Basic CoS	4	\$0.00	\$0.00	\$0.00	\$0.00
CIR	1000 Mbps Committed Information Rate (CIR)	4	\$925.00	\$0.00	\$3,700.00	\$0.00
ASE TOTAL	1000 Mbps CIR at each end				\$3,700.00	\$0.00

Product	Service Provider Identification Number (SPIN)
AT&T Switched Ethernet Service	143002665

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Important Information

Proposal Validity Period—The information and pricing contained in this proposal is valid for a period of 90 days from the date written on the proposal cover page or until the E-rate filing window closes for the upcoming E-rate Funding year, whichever occurs later, unless rescinded or extended in writing by AT&T. **Proposal Pricing**—Pricing proposed herein is based upon the specific product/service mix and locations outlined in this proposal, and is subject to AT&T's proposed terms and conditions for those products and services and the AT&T E-rate Rider unless otherwise stated herein. Any changes or variations in the proposed terms and conditions, the products/services, length of term, locations, and/or design described herein may result in different pricing. Prices quoted do not include applicable taxes, surcharges, or fees. In accordance with the tariffs or other applicable service agreement terms, Customer is responsible for payment of such charges. **Providers of Service**—Subsidiaries and affiliates of AT&T Inc. provide products and services under the AT&T brand. **Copyright Notice and Statement of Confidentiality**—© 2017 AT&T Intellectual Property. All rights reserved. AT&T, the AT&T logo, and all other AT&T marks contained herein are trademarks of AT&T Intellectual Property and/or AT&T affiliated companies. All other marks contained herein are the property of their respective owners. The contents of this document (except for the pricing applicable to E-rate funded services) are unpublished, proprietary, and confidential and may not be copied, disclosed, or used, in whole or in part, without the express written permission of AT&T Intellectual Property or affiliated companies, except to the extent required by law and insofar as is reasonably necessary in order to review and evaluate the information contained herein. **Disclaimer**—For purposes of this Proposal, the identification of certain services as "eligible" or "non-eligible" for Universal Service ("E-rate") funding is not dispositive, nor does it suggest that this or any other services in this Proposal will be deemed eligible for such funding. Any conclusions regarding the eligibility of services for E-rate funding must be based on several factors, many of which have yet to be determined relative to the proposed services and equipment described herein. Such factors will include, without limitation, the ultimate design configuration of the network, the specific products and services provisioned to operate the network, and the type of customer, and whether the services are used for eligible educational purposes at eligible locations. In its proposal, AT&T will take guidance from the "Eligible Services List" and the specific sections on product and service eligibility on the Schools and Libraries Division ("SLD") of the Universal Service Administrative Company ("USAC") website www.usac.org/sl. This site provides a current listing of eligible products and services, as well as conditionally eligible and ineligible services. This guidance notwithstanding, the final determination of eligibility will be made by the SLD after a review of the customer's E-rate application for this proposal. If AT&T is awarded the bid for this project, AT&T will provide assistance on the E-rate application solely on matters relative to the functionality of the services and products which comprise the network. Nevertheless, the responsibility for the E-rate application is with the customer. AT&T is not responsible for the outcome of the SLD's decision on these matters. **Broadband Internet Access**—For information about AT&T's broadband Internet access services, please visit www.att.com/broadbandinfo. **End User Equipment**—Beginning with funding year 2015, E-rate recipients must cost allocate non-ancillary ineligible components that are bundled with eligible products or services, including those end user device components that previously would have fallen within the scope of components not requiring cost allocation as described in the 2010 Clarification Order. Cost allocations are the responsibility of E-rate Applicants. For additional information, reference USAC/SLD website @ <http://www.usac.org/sl> and Cost Allocation Guidelines for Services @ <http://www.usac.org/sl/applicants/beforeyoubegin/eligible-services/cost-allocations.aspx>. Equipment availability and pricing is subject to change based on when plans are activated.